



## AIRBNB TECH AWARDS

This questionnaire takes about 20 min to complete. Once completed, it should be submitted by email to [partnerships.spain@airbnb.com](mailto:partnerships.spain@airbnb.com)

You agree in that you are fully responsible for the veracity of the information provided.

Please complete the form with maximum 150 words per question.

### 1. General information

Name and Surname

Job Title

Are you the individual that would travel to San Francisco?  Yes  No

If Not, who will (Name and job title)?

Legal name of your company

Founded in (year)

Do you have business activity in Spain?  Yes  No

Street Address

City

Zip Code

Country

Phone number

Email

Website (if you have one)



Who is the core team? For how long you have been working together?

Have you raised any money so far? How?

Anything else you would like to add (prizes, etc)?

## 2. The Challenges

Which of the challenges do you want to address?

Dispersing tourism       Sustainable experiences

What is your idea, solution or product? How did you come up with it?



How do you think it should be implemented or how are you implementing it?

When would you be ready to scale up this solution?

- Now     In 3 to 6 months     In 1 year or more

### 3. Interest

Explain your business interest or experience in/with tourism innovation.

Describe the customer segment/ market you are targeting

In 5 years time, how will your idea, product or solution fit in?



In which stage of development is your product/solution at?

- CoConcept     Prototype     Product/Market fit  
 Initial commercialisation phase     Growing phase

What would winning the award mean to you and your business?

Please submit presentation (6 slides max) to [partnerships.spain@airbnb.com](mailto:partnerships.spain@airbnb.com)  
Thank you for your application.